



# How to grow your MSP business with no upfront costs

Instantly expand your service offerings, make higher profits with ExchangeDefender.



# ABOUT US

HEADQUARTERS: ORLANDO, FL.

[www.exchangedefender.com](http://www.exchangedefender.com)

ExchangeDefender has been providing email security, compliance, and business continuity solutions via Managed Service Providers since 1998. We believe in offering our partners exciting opportunities to build their MSP businesses with IT solutions that are profitable, flexible, and custom to fit their client's needs.

## Top industries

Our solutions are proven highly successful in the following industries:

Technology	Healthcare
Legal	Real Estate
Non Profit	Finance
Education	
Government	

22

years in  
business

3K

partners  
worldwide

10K

active  
users

98.9

% approval  
rating

# Build an award-winning service portfolio with **no upfront costs.**

ExchangeDefender's cloud technologies are distributed exclusively through our partner channel. Our commitment to your success is at the core of all we do.

**We're here for you.** Here's a glimpse of what our MSP program has to offer:

Program Signup	\$0
Annual Commitment	\$0
Money Down	\$0
IT Technical Support	\$0
Licensing Fees	\$0
Marketing & Sales Kit	\$0
Cybersecurity Training	\$0
Wrkoo Support Software	\$0

Get started: [www.exchangedefender.com/partners](http://www.exchangedefender.com/partners)

# Most popular solutions

## ExchangeDefender PRO

### Advanced Email Security Suite

Enterprise-grade email security suite offers a multi-level protection against email-borne attacks.

- Virus & SPAM Protection
- Malware Protection
- Phishing Protection
- Spoof Protection
- Attachment Blocking
- SPAM Quarantine
- Email Reporting
- Domain Fraud Prevention
- Whitelist/Blacklist Policies
- Signature Disclaimer

## Hosted Exchange PRO

### Email Hosting + ExchangeDefender PRO

Includes all ExchangeDefender PRO features and a managed Exchange mailbox (50GB) with OWA and email tracking support.

## Compliance Archiving

### Email Archiving & Compliance

Tamper-proof (unlimited) archiving, and securely archives email to safeguard intellectual property, and ensure regulatory compliance.

## Live Archive

### Email Outage Protection

Never lose access to your office 365 email again. Live Archive enables users to access email during unexpected service outages.

## Corporate Encryption


### Multichannel Encryption

Send and receive encrypted messages by email, url, or sms. Includes outlook add-in, and web dashboard with real-time activity tracking.

## Web File Sharing

### Secure File Sharing and Storage

Web File Server is a professional file sharing software that offers secure sharing, and management of business and client information.



Partner pricing for our solutions start as low as \$1.50 per user, per month.

A minimum of \$30 is required for accounts to maintain partner pricing.



## Boost your cloud technology stack within minutes!

A partnership with ExchangeDefender means you can offer the best services to your clients, and grow your business at the same time. **Expand your MSP business with the following IT services:**

Cybersecurity

Hosted Exchange

Disaster Recovery

Email Continuity

SPAM & Virus Filtering

SMS Text Forwarding

Encryption Services

Managed Backups

HIPAA Compliance

File Sharing & Storage

Security Assessments

Password Management

---

Join today at [www.exchangedefender.com/partners](http://www.exchangedefender.com/partners)



# Why join us?

ExchangeDefender Partner Program has a **satisfaction rating of 98%** for service quality, and technical support.



## Comprehensive IT solutions

We offer (affordable) enterprise-grade IT solutions that are proven effective for today's small business needs.



## Easy implementation & management

Solutions are easy to deploy, and manage with Admin console. Technical support is also available via our support portal.



## Wrkoo: Client Support Software - free\*

ExchangeDefender partners receive Wrkoo, our client support software designed specifically for MSPs.



## 22 years of technical expertise

ExchangeDefender has been providing advanced IT solutions to thousands of clients continuously since 1997.



## Custom sales and marketing collateral

We offer our partners complimentary branded sales and marketing documents to help land new clients.



## No membership fees

There is no monthly, or yearly fees for being an ExchangeDefender partner.





## PARTNER WITH US

# Let's take your business to the next level together.

### Make higher profits

1

ExchangeDefender Partners are offered competitive pricing to empower you to increase your own profit margins with your clients.

2

### Get paid every month

Take advantage of predictable monthly costs, along with healthy discounts and rewarding incentives.

3

### Enjoy easy setup & service management

Our smart solutions are easy to implement, and to manage using our self-service admin console.

**APPLY NOW!** [www.exchangedefender.com/partners](http://www.exchangedefender.com/partners)

